

#### EUROPEAN CUISINE WITH THE SPEED OF A FAST FOOD





# BAGETERIE BOULEVARD

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#### "The history of tabloid/boulevard press is connected to baguettes."

The story of Bageterie Boulevard explains how the tabloid/boulevard press came into existence.

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> The word "boulevard" or "bulvar" in European languages refers to tabloid newspapers.

The story takes you back to the period of occupation, when bakers Pierre and François (ex journalists) wrote the only uncensored source of information in the form of short stories manually printed on paper wraps for fresh bread.

of Boulevard? Thris. workin DHIEL TRNAL bakers night they printing stories that riting and

Do you know the history TRES had only a very still it was 100 here amit citizen vocabulary, first by accident that unte as the had all begun. first tabloid. ight of the day. the





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# DESIGN AND PACKAGING

#### Packaging covered with stories.

Today, we still continue to write such stories to satirically comment on recent social and political events.

Tabloid press stories appear on:

- paper bags
- baguette and sandwich bags
- mugs and cups











### ABOUT US

Bageterie Boulevard is an original exprès gourmet concept based on the archetype of a Parisian brasserie:

- traditional European cuisine in baguettes
- prepare on demand
- in four countries, over 40 stores
- offers various types of restaurants
- we don't fry
- offer throughout the day
- 10 fixed recipes, traditional and gourmet flavors
- urban lifestyle





#### BAGETERIE BOULEVARD

### OUR ROOTS



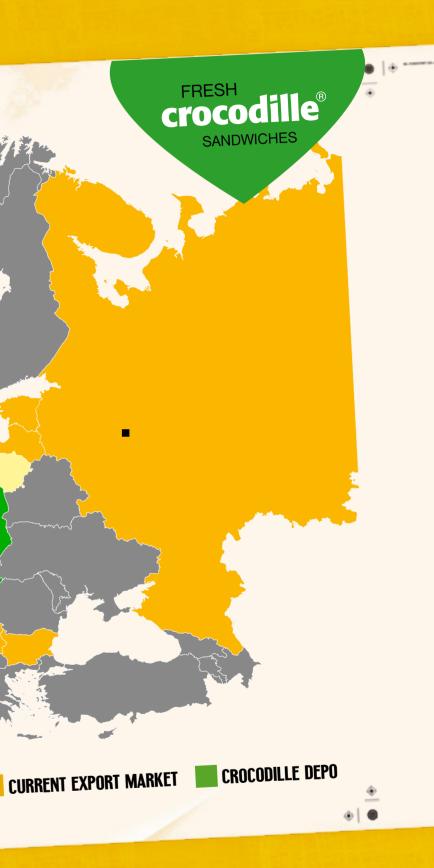
Petr Cichoň owner of the company

#### **BAGETERIE BOULEVARD** is a concept of Crocodille ČR.

- Crocodille ČR is a major producer of packaged baguettes and sandwiches
- 27 years of experience
- one owner
- operating in more than 20 countries
- over 30 millions baguettes and sandwiches per year
- strong logistics, central warehouses and factories
- over 1400 employees



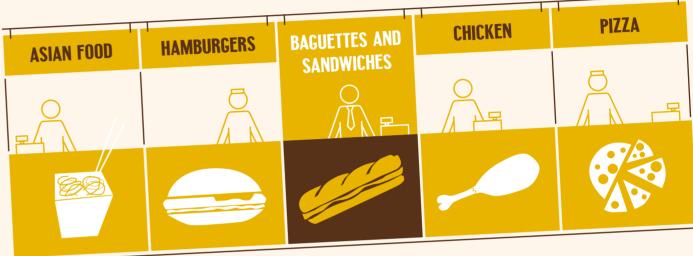
EXPORT MARKET IN PREPARATION CROCODILLE FACTORY



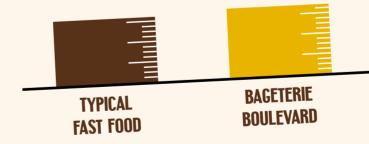


# CONCEPT POSITIONING

#### **TYPICAL SHOPPING MALL FOOD COURT**

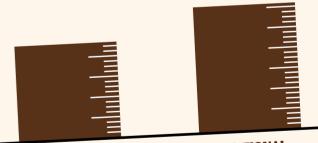


**PRICE LEVELS** 



 White Collars
 Big Cities • 25-45 • Middle and higher class Middle and higher income • Women:Men 60:40 •









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### OUR PORTFOLIO TARGET MIX

TARGET MIX We strive to satisfy all our main target groups.

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### DAYPARTS & NEED-STATES

#### MORNING TO EVENING, MONDAY TO SUNDAY, SPRING TO WINTER

Our goal is to meet our customers' needs throughout the entire day.

→ →









# A GOOD BREAKFAST KICKS OFF A SUCCESFUL DAY

Filled Cheese

Ham 8 Egg

Sweet Breakfast

le Club Sandwich

andwich

Croissant Parisien

#### Enjoy your morning in Bageterie Boulevard.

**BIG BREAKFAST** 

Omelette

In the morning, Bageterie Boulevard offers a wide range of breakfast products. Customers can combine these products with their favorite type of coffee, tea or fresh juice. Coffee served in porcelain mugs, original BB music and the daily newspaper are typical components of our breakfast menu.



### BASIC PORTEOLO

#### Fresh and Grilled Baguettes/ 3 + 1 kinds of bread

The basic BB product is a French baguette filled with various ingredients, all of which are fresh and healthy. These may be quite simple (meat, fish or vegetarian), but there are also very sophisticated haute cuisine recipes drawing inspiration from the culinary tradition of world-renowned European gastronomy.

The main menu consists of 10 fixed recipes, 5 of which are grilled and 5 of which come fresh. Customers may choose from 3 kinds of freshly baked French Bread plas 1 gluten-free, yet cannot modify the fillings to order.



### SEASONAL MENUS

The seasonal CHEF MENU<sup>™</sup> has already become a legendary component of the BB concept.

- Gourmet experience in a baguette
- four times a year, each season from a different region
- prepared by renowned chefs
- 2 CHEF MENU fillings, 2 for FIT CALORIES and 1 soup
- seasonal and local ingredients
- extensive marketing promotion



Radek Hasman Executive Chef La Collezione





### SEASONAL MENU 2013-2017

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**Florent Courriol** French Michelin Chef Winter 2013-2014

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Jan Beneš U Štěpána - Executive Chef Spring 2014













**Georges Rognard** Dvůr Hoffmeister - Executive Chef Autumn 2014











Markéta Pavleje Foodblog Kitchenette, Autumn 2015



**Patrick Raingeard** Hotel Cap Estel - Executive Chef Winter 2014

ROME

Chef of Cooking School Laboratorio Summer 2015



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### SFASONAL MENU 2013-2017







La Collezione Spring 2017



**SCANDINAVIA** 



ALSACE



**Martin Kortus Cooking School Laboratorio** Winter 2016

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Marek Raditsch **Executive Chef** Kampa Group Autumn 2017





Jan Punčochář Winter 2017



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GREECE

### SEASONAL MENU 2018-2019

PUGLIA CHEF ME Matteo De Carli Snring 2018





SAINT-TROPES









Vojtěch Kalášek



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### FIT CALORIES

#### FOR HEALTHY AND LOW CALORIE-ORIENTED CUSTOMERS

- Healthy and fresh
- low calorie
- special bread





# SPÉCIALITÉ DU CHEF

#### SEASONAL CHOICE FOR SOPHISTICATED CUSTOMERS

During the last 4-6 weeks of each CHEF MENU<sup>™</sup> period, we introduce a Limited Edition baguette, resulting in rejuvenated customer interest in the CHEF MENU<sup>™</sup>.







### E FAST SNACK

#### The Affordable Option from Our Menu

These full-flavor products complement our portfolio by offering a smaller meal, ideal as a midday snack.

They are primarily targeted at younger customers and available at a very attractive price, though no compromise is made regarding either their quality or taste.





### NUR COVBU

#### **BB COMBO**

At Bageterie Boulevard, the customer is offered a complete meal option. Characteristic complements to our menu are soups of the day or roasted potato wedges with Tartar sauce.









### OFFICE CATERING

### The **BB BOX** delivery solution is targeted at businesses and office centers.

- 4 types: with baguettes and with sweets
- we also deliver drinks
- fast delivery service
- intuitive online order system
- for meetings, offices etc.



#### BOX 4 FAMLY

Family box is the ideal food-sharing solution for your roadtrip or picnic.

- Every box contains baguette
  8 pieces 4 different kinds in white bread and 2x patatas with tartar sauce.
  Select restaurants offer the possiblity
- of assembling your own BB Box from baguettes of your own choosing.



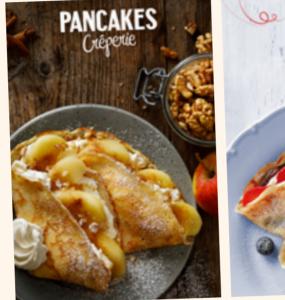




### CRÊPERIE INSIDE

#### Shop in shop solution

- 2 basic fillings
- 1 seasonal option
- Only in select BB restaurants
- Can be a part of the main BB front bar or stand-alone















creverie

PALAČINKY



Creperie PALAČINKY



Jadová mascarpone











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### OUR COFFEE STORY

#### High quality coffee is an essential part of the BB concept.

- Special coffee blend from Naples
- family business with tradition
- La Cimbali machine











# TYPES OF RESTAURANTS

#### BAGETERIE BOULEVARD

# SIGNATURE DESIGN ELEMENTS





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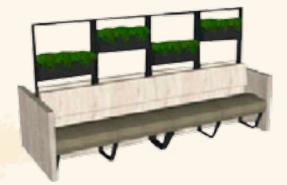


elin de la baguette française. Au point tion a lancé en juin 2014 une



for shooting major motion pictures.

FRONTBAR





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BAGETERIE BOULEVARD

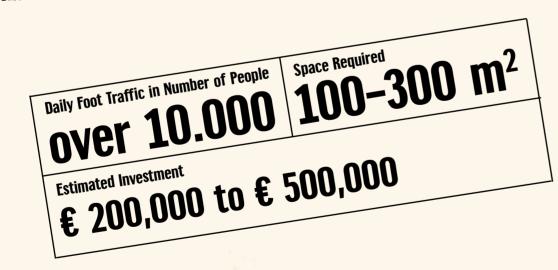
#### HCH STREET

- at frequented spots in cities, near public transport hubs
- usually corners of main streets.
- large windows

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additional outdoor seating

ENERGY SUPPLIES	CONSUMPTION	NOTE
	73 kW	3x80 A
ELECTRICITY	10 kW	2500 m³ (in/out)
VENTILATION	15 kW	-
COOLING	1 m³/day	DN63
WATER	ILN a Adam	DN200
WASTE DRAINAGE	I III / ddy	





EXTERIOR



INTERIOR



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#### TYPICAL LAYOUT



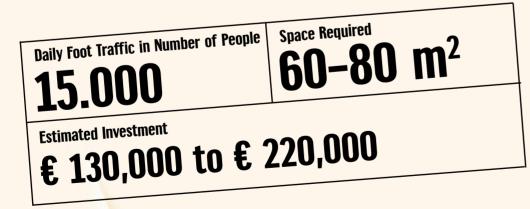
### FOOD COUR

• in shopping malls

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- in foodcourt or corner facade
- sometimes with own lobby

ENERGY SUPPLIES	CONSUMPTION	NOTE	
ELECTRICITY	73 kW	3x80 A	
VENTILATION	10 kW	2500 m³ (in/out)	
COOLING	15 kW	-	
WATER	1 m³/day	DN63	
WASTE DRAINAGE	1 m³/day	DN200	







FOODCOURT WITH LOBBY

TYPICAL LAYOUT CUSTOMER AREA KITCHEN FRONTBAR



- standalone restaurant
- situated primarily on main roads (motorways, highways, etc.)
- as well as adjoining shopping centers and retail parks.
- the drive-thru is an integral component of this unit type.

RLAKABOVACI SLOUP		
	ENERGY SUPPLIES	CONS
	ELECTRICITY	1
	VENTILATION	1
	COOLING	1
i	WATER	4
	WASTE DRAINAGE	3

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		NOTE
ENERGY SUPPLIES	CONSUMPTION	NOTE
	136 kW	3x160 A
ELECTRICITY		2500 m³ (in/out)
VENTILATION	10 kW	-
COOLING	15 kW	
WATER	4 m³/day	DN63
	3 m³/day	DN200
WASTE DRAINAGE	5 III /uay	



\* Building over 250 m<sup>2</sup> + land min. 750 m<sup>2</sup> without own parking.

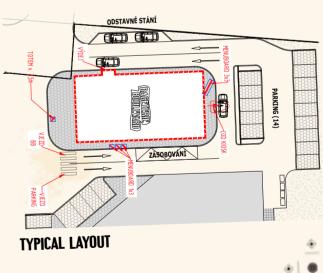


EXTERIOR



INTERIOR





#### EVENTS

We also operate Bageterie Boulevard as temporary restaurants during cultural festivals, sport events and trade fairs.

Our restaurants can also be run seasonally during the winter at ski resorts or during the summer at beach resorts.





### PROPRIETARY CASH REGISTER SYSTEM

#### **BB SYSTEMS MAKE IT EASY**

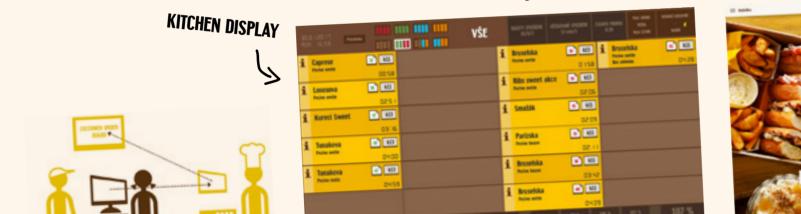
Our restaurants operate on our own system:

- cash register with customer display
- kitchen display
- customer order board
- drive system
- self-order kiosk



CASH REGISTER SYSTEM

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CUSTOMER ORDER BOARD





#### **SELF-SERVICE KIOSK**

#### **SIMPLE & USER FRIENDLY**

original design

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HOME SCREEN WITH PRODUCT CATEGORIES

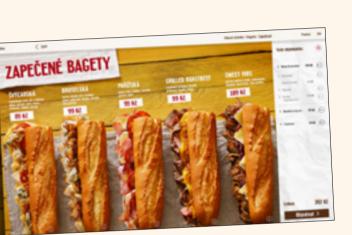


NAVIGATION THROUGH PHOTOGRAPHIC SCENES



**BB MENU OFFER AND CUSTOMIZATION** 

INTUITIVE ORDER PLACEMENT AND PAYMENT



#### PRODUCT MENUBOARDS





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We have developed an easily transferable system for training the entire Bageterie **Boulevard structure.** 

Training helps us maintain consistency in the quality of products and services provided by all BB restaurants. We have built our own proprietary training center, including a functional model of a BB restaurant for training employees. We also utilize e-learning on-site in our restaurants via dedicated iPads that interface with our proprietary training courses and certifications.









### FRANCHISING

#### Most of our restaurants are operated by individual franchisees. Come grow with us!

Three fundamental rules we follow:
1/ We treat your money as if it were our investment.
2/ Transparent purchase pricing.
3/ If you are not making a profit, you don't pay the franchising fee.

More at www.bb.com/fransiza

#### **Master-franchising**

To expand to other European and non-European markets, we seek opportunities for establishing national licenses, master franchise agreements, or to develop joint ventures.



# EUROPEAN EXPANSION 2019-2020

#### **Our Plans to Enter New** Markets

Our current priority markets are Germany, Austria and Hungary, where we can best utilize our existing logistic infrastructure.



MARKET IN PREPARATION

#### CURRENT MARKET





# BAGETERIE BOUTENNE CONTRACTOR OF CONTRACTOR

BAGETERIE BOULEVARD

info@bageterie.com

bageterie.com/download

#### BAGETERIE BOULEVARD

